

# MICROLINK INFORMATION TECHNOLOGIES

₱Engineering Projects ₱Computer Hardware & Networking ₱POS Billing Systems

1st Floor, Varun Towers, Lenin Centre, Opp. A.P. Study Circle VIJAYAWADA - 520002 Phone : 0866-6613090, 6633090 E-Mail : info@microlink.net.in Web : www.microlink.net.in

# MEMORANDUM OF UNDERSTANDING (MOU)

# BETWEEN

# SRK INSTITUTE OF TECHNOLOGY, ENIKEPADU, VIJAYAWADA AND MICROLINK INFORMATION TECHNOLOGIES

This Agreement made and entered into on 14<sup>th</sup> May, 2018 between SRK Institute of Technology (here in after called as SRKIT) and Microlink Information Technologies (here in after called as Microlink) situated at 1<sup>st</sup> Floor Varun Towers, Opposite AP Study Circle, Lenin Center, Governor pet, Vijayawada, Andhra Pradesh. This MOU shall be valid for One year from the date and each party shall be at full liberty to terminate the collaboration with a notice period of 3 months.

#### **OBJECTIVES OF THE MOU:**

The objective of this Memorandum of Understanding is:

- A. To promote interaction between SRKIT and Microlink in mutually beneficial areas.
- B. To provide a formal basis for initiating interaction between SRKIT and Microlink.

# PROPOSED MODES OF COLLABORATION:

SRK and propose to collaborate through

- 1. Exchanging of expertise by means of Guest Lectures, Technical Seminars, Workshops and other events (during regular working days) for the benefit of the faculty and students.
- 2. Allowing faculty & Staff for industrial training.
- 3. Conducting Faculty Development Programmes
- 4. Permitting Practical training to students.

Note: All the above modes will be decided upon mutual consent based on Schedules and Manpower requirement of Company.

Date of the Agreement: 14-05-2018



# MICROLINK INFORMATION TECHNOLOGIES

\*Engineering Projects \*Computer Hardware & Networking \*POS Billing Systems

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## AGREED:

For SRK INSTITUTE OF TECHNOLOGY

SRK INSTITUTE OF TECHNOLOGY
AuthorizeNisignatoryVIJAYAWADA

For MICROLINK INFORMATION TECHNOLOGIES

**Authorized Signatory** 

Vijayawada.

SRK INSTITUTE OF TECHNOLOGY	MICROLINK INFORMATION TECHNOLOGIES
Enikepadu, Vijayawada – 521 108, AP, India.	1st Floor, Varun Towers, Opposite AP Study Circle, Lenin Center, Governerpet, Vijayawada – 520 002.
Dr. M. Ekambaram Naidu, Principal	Sri. V. Govinda Rao, Managing Director
E-mail: principal@srkit.in	E-mail: info@microlink.net.in
http://www.srkit.in	http://www.microlink.net.in





# MEMORANDUM OF UNDERSTANDING

SRK Institute of Technology, Vijayawada & APPLY VOLT, Vijayawada, A.P

#### WHOMSOEVER CONCERN

This Memorandum of Understanding/Agreement (hereinafter referred to as MoU for convenience) is entered into on 18th June 2018

Between

SRK Institute of Technology, Vijayawada

And

APPLY VOLT, having registered office at #40-6/3-3, Srinilayam Building, II floor, Co-operative Bank Colony, Moghalrajpuram, Vijayawada-520010, A.P and herein after unless the context otherwise requires be referred to as ("APPLY VOLT")

# 1. Introductory: Partnership Objective

- 1.1. APPLY VOLT is a Value Added Technology Products and Solutions Provider in India. APPLY VOLT develops standard and custom system level products to Industry, provides VLSI, DSP and Embedded/PCB Solutions to Industry & provides Learning Solutions to Educational Institutions in the VLSI / DSP and Embedded Design space. APPLY VOLT serves in different vertical markets with its products and solutions. These sectors are Education, Defense & Corporate. All Solutions will have High Technology content and uniqueness, with its ability to provide diversity of products and solutions around these products.
- SRK Institute of Technology, Vijayawada is a Leading College of repute in Krishna district, Andhra Pradesh India and offers advanced teaching & research programs in the field of Engineering & Technology.
- 2.1. The Parties wish to cooperate with each other for mutual benefit.

#40-6/3-3, Sri Nilayam, 2nd Floor, Cooperative Bank Colony, Moghalrajpuram,
Vijayawada, Andhra Pradesh - 520010. Ph: +91 70135 34002
Email: support@applyvolt.com | GST No.: 37CGZPK4061J1ZP



## 3. Benefits:

- 3.1. The Parties contemplate that they will benefit from this alliance as follows:
- 3.2. Benefits to SRK Institute of Technology, Vijayawada, A.P.
- 3.2.1.Opportunity to engage with the Industry on a regular basis to understand the needs of the industry and accordingly update the syllabus.
- 3.2.2.Opportunity to upgrade the infrastructure in VLSI,DSP,Embedded IOT,PCB solutions and other information technology-related topics.
- 3.2.3.Opportunity to collaborate with the industry for research programs, projects and student internships in the above fields.
- 3.2.4.Opportunity to procure various industry standard hardware and software tools pertaining to VLSI, DSP, embedded domain, IOT,PCB from a single organization on a need basis and save time consumed in commercial negotiations, leading to greater availability of time for teaching or student development programs.
- 3.2.5. Faculty development programs for teaching staff, advanced training to students.
- 3.2.6. Strengthening of the brand equity of the institution.
- 3.2.7. Students will be given an opportunity as interns in each academic year irrespective of branch.
- 3.2.8. Helping in organizing guest lectures from industry experts.
- 3.2.9.Improved marketability of students. Assistance in placements.





# 3.3. Benefits to APPLY VOLT:

- 3.3.1.Allocation of Work Space with the necessary infrastructure within the campus of SRK Institute of Technology, Vijayawada.
- 3.3.2.Sets a framework for the procurement of the industry standard hardware and software tools.
- 3.3.3.Makes available a pool of trained engineers for hiring by APPLY VOLT or customers who use similar software and hardware.
- 3.3.4.Helps APPLY VOLT goal of proliferating the VLSI / DSP / PCB Designs and Embedded Technologies.

# 4. Activities:

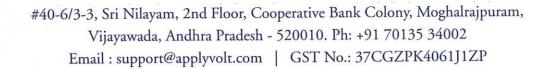
- 4.1. In order to implement the objectives of this MOU, the Parties contemplate the following activities to be undertaken by them.
- 4.2 The duration of such agreement can be extended on mutually agreed basis. Any change in MOU or on mutual concerns will be discussed internally and resolved by respective managements.
- 4.2. APPLY VOLT will set up Branch office or Nodal Centre for Labs in the area of VLSI / DSP / PCB and Embedded Systems with mutual agreement.
- 4.3. APPLY VOLT will help SRK Institute of Technology, Vijayawada to impart certified training programs for students in weekends, summer holidays, evening classes etc. The students will benefit from this as they will have a course completion certificate, project completion certificate and this will help them in the industry





- 4.4. APPLY VOLT will impart faculty development programs on VLSI / DSP/ IOT / PCB & Embedded Technologies and methodologies and other topics of interest to faculties/staffs of SRK Institute of Technology. This will be at discounted rates.
- 4.5. APPLY VOLT will offer advanced training programs to students of SRKIT on emerging technologies and design flows/methodologies to get them acquainted with the skills required by the industry. Such training programs shall be provided by APPLY VOLT at reduced rates compared to its standard prices.
- 4.6. APPLY VOLT will conduct paid/free training programs or internships not only for SRKIT, VITW students but also for other students across the state in this center.
- 4.7. APPLY VOLT will offer valuable Industry Perspective inputs SRKIT in the area of curriculum upgrade and enhancement.
- 4.8. APPLY VOLT may consider offering internships to SRK Institute of Technology & Vijaya Institute of Technology for women's students and may provide assistance in getting internships to students with some of our/others customers.
- 4.9. The Parties shall conduct joint Technical Seminars, Workshops and Conferences for increasing the awareness of VLSI and embedded technology in colleges on regular basis.
- 4.10. SRKIT Faculties trained by APPLY VOLT can independently conduct training programs in "Nodal Center", and a Completion Certificate for all trainings will be issued jointly by SRKIT and APPLY VOLT.
- 4.11. SRK Institute of Technology should be providing the work space minimum of 1000 sft to APPLY VOLT as the rental free infrastructure including the Lab workstations & no electricity charges on Apply Volt within the campus premises till the end of the "MOU".







- 4.12. A co-ordination committee consisting of one faculty member of SRKIT, Vijayawada and One Engineer nominated by APPLY VOLT shall be constituted to implement and give effect to the objectives of this MOU.
- 4.13. APPLY VOLT In charge & SRKIT Co-coordinator on mutual concern will discuss & fix the timing for students as per the academic calendar. APPLY VOLT –SRKIT should respect individual timings for the above following activities.
- 4.14. Any damage to the infrastructure which is provided by the SRKIT to the center will be borne by the APPLY VOLT.
- 4.15. Properties belonging to APPLY VOLT, will be taken back or reused by the organization when so ever it requires for internal transfer or for the benefit of the company during the MoU period or after the MoU.

## 5. Process:

Every time an activity is initiated under this MOU which requires any rendering of services, or supply or products, or both, from one Party to another, the Parties shall, depending on the nature of the transaction, the consideration reserved, liabilities assumed and such other factors, execute a binding purchase order (PO), work order (WO), license agreement or other definitive contract.

#### 6. General:

6.1. During their interaction under this MOU, the Parties may not disclose information of non-public nature which is valuable to each Party's business ("Confidential Information"). Use of Confidential Information shall be regulated by a non-disclosure agreement to be executed by the Parties. In the absence of such an NDA, the Party who is the recipient of Confidential Information shall keep confidential and not disclose to third parties such Confidential Information. Confidential Information shall be returned or destroyed upon written request by the party disclosing Confidential Information. All Confidential Information shall remain the exclusive property of the disclosing party or its licensors.



#40-6/3-3, Sri Nilayam, 2nd Floor, Cooperative Bank Colony, Moghalrajpuram, Vijayawada, Andhra Pradesh - 520010. Ph: +91 70135 34002 Email: support@applyvolt.com | GST No.: 37CGZPK4061J1ZP



- 6.2. All rights, licenses and permissions to use any products supplied by APPLY VOLT shall be regulated by the terms of such supply, including any applicable product license agreements.
- 6.3. Notwithstanding anything to the contrary, APPLY VOLT liability shall be limited to direct damages not exceeding the price of any products supplied or services rendered to SRK Institute of Technology and shall not extend to any indirect damages of any nature whatsoever, including but not limited to, special, incidental, consequential, or punitive damages or loss of profits.
- 6.4. This MOU may be terminated by either party without assigning reasons by prior written notice of 60days.
- 6.5. Each Party is permitted to use the name, logo and other trademarks of the other Party on its website, marketing collateral and other publications. Depiction of such trademarks shall be in accordance with trademark usage guidelines.
- 6.6. Each Party shall be an independent contractor to the other and shall not be an agent, joint venture, or partner of the other.
- 6.7. Disputes under this MOU shall be resolved by discussion between such senior management functionaries as the Parties may nominate for that purpose. If they fail to resolve a dispute amicably within 15 days of its commencement, the Parties shall refer the dispute to binding arbitration to a sole arbitrator at a place mutually agreed upon by both parties.







# **SIGNATURES:**

6.8. The MoU will be valid for a period of 1 (One) year from the date of signing the MoU and can be renewed with mutual consent.

		SRK Institute of Technology	APPLY VOLT
75.0c	Signature	13m	Jam.
STUTE OF TE	Name	Mr B.S.Appa Rao	Ramesh Naidu Kakarla
VIJAYAWADA	Title	Chairman	Co-Founder
FNIKEPADI	Date	18 <sup>th</sup> June 2018	18 <sup>th</sup> June 2018





# **RAKI AVENUES Pvt. Ltd.**

Corporate Office:

D.No. 73-22-4/A, Behind GAIL Office, Balaramakrishnaraju Nagar, Near A. V. Apparao Road, RAJAMAHENDRAVARAM -533 103.

CIN: U70100AP2014PTC095143

Phone: 7093702337, Web: www.rakiavenues.com, E-mail: info@rakiavenues.com

# MEMORANDUM OF UNDERSTANDING

Date:....

Between

#### SRK INSTITUTE OF TECHNOLOGY,

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

#### RAKI AVENUES PVT LTD,

VIDHYA NAGAR, NH-5 MAIN ROAD, GANNAVARAM- 521 101, ANDHRA PRADESH.

This AGREEMENT made and entered into on 23<sup>rd</sup> day of June, 2018 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

#### And

Raki Avenues Pvt Ltd, - RAKI group is the emerging leader in AP state in real estate and Construction sector with over 25 years, having its office at Vidhya Nagar, NH-5 Main Road, Gannavaram- 521 101, Andhra Pradesh (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

#### Scope & Objectives

- To provide the opportunities to MBA Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- The Institution faculty organize the training programmes to the newly recruited employees of the associate.
- The senior faculty of the institution conduct development programmes for the existing employees of the company against request from the associate.
- The Institution shall help to develop market through its existing established network and would support in marketing excercise.
- The associate will extend cooperation to the Institution for the uplift of students career.
- Working closely with industry for establishing the desired skills as per its requirements and also with academia in order to enhance the quality of Management education.

RAKI AVENUES Pvt. Ltd.

Corporate Office:

D.No. 73-22-4/A, Behind GAIL Office, Balaramakrishnaraju Nagar, Near A. V. Apparao Road, RAJAMAHENDRAVARAM -533 103.

CIN: U70100AP2014PTC095143

Raki Avenues Pvt. Ltd.

Phone: 7093702337, Web: www.rakiavenues.com, E-mail: info@rakiavenues.com

# Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Ms. Ragini Venu, CEO- Raki Avenues Pvt Ltd, Gannavaram, Andhra Pradesh represents the Associate.

#### **Funding**

This MOU does not require any commitment of funds on either side.

#### Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One Year.

#### **Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

(1) Principal, SRK Institute of Technology, Vijayawada

Chairman

(2) CEO of Raki Avenues Pvt Ltd

Member

(3) Head of the Department, MBA, SRKIT

Member

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

For SRK Institute of Technology

Institution Name: SRK Institute of Technology

Institution Representative; Dr. M. Ekambaram

SRK INSTITUTE OF TECHNOLOGY ENKEPADU, VIJAYAWADA

Position: Principal

Address: SRK Institute of fechnolog

Enikepadu, Vijayawada 521 108,

VIJAYAWADA

Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com

For Raki Awennes Pvt Ltd

Associate Name Paki Avenues Pvt Ltd

Associate Representative: Ms. Ragini Venu

Position: CEO

Address: Raki Avenues Pvt Ltd,

Vidhya Nagar, NH-5 Main road, Gannavaram-

521 101, Andhra Pradesh.

Ph: 70938 77257

Email: info@rakiavenues.com





# Memorandum of Understanding

# between

iBuild Innovations India Ltd

And

**SRK Institute of Technology** 

#### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as "MoU") is executed on this the 6th day of August 2018, by and between,

**iBuild Innovations India Limited**, a company incorporated under the Companies Act, 2013 and having its registered office at Plot No#30, West Wing, First Floor, Nanakramguda, Financial District, Gachibowli, Hyderabad-500032, Telangana (hereinafter referred to as "**iBuild**", which term shall mean and include wherever the context so requires or permits its successors-in-interest and assigns)

And

**SRK Institute of Technology**, is an engineering college in Enikepadu, Andhra Pradesh, India. It is affiliated to JNTU Kakinada (hereinafter referred to as "**SRKIT**", which term shall mean and include wherever the context so requires or permits its successors-in-interest and assigns)

"iBuild" and "SRKIT" are collectively referred to herein as the "Parties" and individually referred to as a "Party".

#### WHEREAS:

(A) **iBuild** is engaged in channelizing the energy of millions of youth by engaging them in constructive activities by building platforms which enable youth 'to do' and 'to learn'. Through its activities and associated companies, iBuild is working towards fostering & enabling the adoption of 4.0 Technologies among individuals, companies, governments and countries by bringing together key stakeholders on to a common platform and solving challenges in critical sectors of the Government and Industry too.

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- (B) **SRKIT** is formed with the vision of catering to the educational needs of India.
- (C) The Parties have identified various domains of entrepreneurship and technology, on which they intend to work together and collaborate.
- (D) The Parties recognize the vital importance the collaboration would create in the entrepreneurship space.
- (E) The Parties are desirous of recording their future understanding in respect of the proposed collaboration between them and are thereby entering into this MoU.
- (F) The Parties acknowledge that they require to execute a further Detailed Contract, if necessary, within the time period stipulated herein in order to create binding legal obligations between them in relation to the subject of this MoU, and that the purpose of this MoU is to merely set out the proposed terms of the intended collaboration on a preliminary basis.

NOW THIS MEMORANDUM OF UNDERSTANDING WITNESSETH AND THE PARTIES HEREBY AGREE, CONFIRM AND ACKNOWLEDGE THAT:

# 1. Name of the Program.

The program for which this MoU is being signed shall be known as "Collaboration on Entrepreneurship & Skill Development" (hereinafter referred to as the "Program")

#### 2. Definitions.

In this MoU, unless the context otherwise requires -

- a. "iB Hubs" means the incubation centre set up by iBuild
- b. "Startup" means an entity that develops a business model based on some innovation and makes it scalable to achieve commercial success
- c. "Incubatees" means individuals, startups or NGOs nurtured by iB Hubs at SRKIT

De Stickamps.

d. "Detailed Contract" means the legally binding contract to be entered into by the Parties in accordance with Clause 5 of this MoU.

#### 3. Responsibilities of iBuild

- a. iBuild agrees to conduct training and workshops for students in IT & advanced technologies (like Cyber Security, IoT, Data Analytics etc) as well as on business skills like design thinking, IPR, financial and business modeling etc., based on requirement and availability.
- b. **iBuild** agrees to provide technical assistance to Incubatees based on requirement and availability.
- c. **iBuild** agrees that Incubatees can avail it's coworking spaces, conference rooms etc. present across India, based on availability.
- d. **iBuild** agrees to provide opportunities to students of SRK Institute of Technology, based on requirement.
- e. iBuild agrees to provide a common online facility across the country removing all physical and regional barriers by providing access to iB Hubs global mentor community, investor community along with essential Startup and Innovation support.
- f. iBuild agrees to provide incubation space, conference rooms etc present across India for the startups of SRKIT if they meet the required criteria and based on the availability.
- g. iBuild undertakes that the Program under this MoU shall be performed by qualified personnel in a professional and workmanlike manner, in accordance with generally accepted industry standards.
- h. iBuild undertakes to maintain confidentiality of all confidential information provided by SRKIT in relation to and for the purposes of the collaboration envisaged under this MoU. The detailed confidentiality requirements shall be agreed to in a separate Non-Disclosure Agreement to be executed between the Parties, if necessary.

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#### 4. Responsibilities of SRKIT

- a. SRKIT agrees to support iBuild to inculcate entrepreneurship and innovation culture among the students in the region and to contribute towards building an effective startup ecosystem.
- b. **SRKIT** agrees to provide access to internet, labs, incubation facilities and other infrastructure necessary for nurturing the Incubatees
- c. SRKIT agrees to provide access to seminar halls based on availability, to conduct events and workshops at SRKIT and hence foster a culture of entrepreneurship among youth in the region.
- d. **SRKIT** will promote the relevant 4.0 Tech and entrepreneurship related activities of iBuild / it's associated companies.
- e. SRKIT is responsible to provide a "Single Point Of Contact (SPOC)" for all the further communications with the iB Hubs. To ensure continuity, SPOC would be a specific person assigned for this responsibility and may not depend on any responsibility or position they hold at SRKIT. Even if the designation or administrative position of SPOC changes with time, responsibility or position as SPOC will not be affected.
- f. Based on availability and interest, faculty of **SRKIT** would be involved in capacity building programs of iB Hubs.
- g. SRKIT undertakes to maintain confidentiality of all confidential information provided by iBuild in relation to and for the purposes of the collaboration envisaged under this MoU. The detailed confidentiality requirements shall be agreed to in a separate Non-Disclosure Agreement to be executed between the Parties, if necessary.

## 5. Execution of Detailed Contract

In order to effectuate the broad terms stipulated in this MoU, the Parties agree to

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negotiate in good faith and execute a legally binding Detailed Contract, if necessary, within a period of 24 months from the Effective Date of this MoU.

#### 6. Third Party Rights

This MoU does not confer any rights or benefits on any third party.

#### 7. Effective Date

The effective date of this MoU shall be the date this MoU has been signed by all the Parties.

#### 8. Validity and Extension

This MoU is valid for a period of one year from the Effective Date and can be extended for further term(s) as agreed to in writing by the Parties. Either Party can terminate this MoU by giving Three months notice in writing to this effect.

#### 9. Amendment of MoU

This MoU may be amended provided that any such amendments are agreed to in writing by the Parties.

#### 10. Representations, Warranties and Authority

The Parties warrant that this MoU is validly formed according to the laws of India, and that they have full authority to enter into this MoU. They also warrant that all the required essential sanctions to enter into this MoU have been obtained.

#### 11. Binding Effect

This MoU is only intended to set out the broad terms of understanding between the Parties in relation to their collaboration for the **Program** on a preliminary basis and does not create binding obligations between the Parties. However, for the

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purposes of effectuating this MoU and to give legal and binding effect to the terms contained herein, the Parties may undertake negotiations in good faith to enter into and execute the Detailed Contract.

#### 12. Arbitration

Any dispute, controversy in connection with or arising from this MoU or the breach, termination or invalidity thereof, shall be first settled through arbitration by a single arbitrator under the Indian Arbitration and Conciliation Act, 1996. The venue shall be Hyderabad, India.

#### 13. Severability

The invalidity or unenforceability of any provisions of this MoU shall not affect the validity or enforceability of any other provision of this MoU, which shall remain in full force and effect.

AGREED, EXECUTED AND ACKNOWLEDGED

iBuild Innovations India Limited

Signature: D' Sri Kauy

Name: Dommeti Manga Sree Kavya

**Title: Director** 

Seal:



SRK Institute of Technology

Signature:

Name: Dr. M. Ekambaram Naidu

Title: Principal

Seal





# MEMORANDUM OF UNDERSTANDING

Between

## SRK INSTITUTE OF TECHNOLOGY

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

#### SAI SWARNA HYUNDAI,

DR.NO-128/13B, RAMAVARAPPADU RING, BESIDE HP PETROL PUMP, VIJAYAWADA, ANDHRA PRADESH 521108.

This AGREEMENT made and entered into on 03<sup>rd</sup> day of August, 2018 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

#### And

Sai Swarna Hyundai, Car buying is always everybody's dream and it is very special occasion, as a premium Hyundai car dealership always endeavor to achieve highest level of customer satisfaction and improving the buying experience for our customers. The company have best of the sales staff to cater all your car buying needs and also have the skilled professional to take care for your car services and other requirements. Sai Swarna Hyundai not only sells Hyundai car, also deals in Used Cars, Insurance, Finance, Accessories, having its office at DR.No-128/13B, Ramavarappadu Ring, beside HP Petrol Pump, Vijayawada- 521 108. (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

# Scope & Objectives

- To provide the opportunities to MBA Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- To allow the MBA Students of the Institution to visit the Associate for acquiring practical knowledge.
- The senior faculty of the institution conduct development programmes for the existing employees of the company.
- To Extend Cooperation for Workshops / Seminars/ Conferences conducted by the Institution in the area of Marketing of Automobiles.



#### Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Dr. V. Srinivas, CEO, SAI SWARNA HYUNDAI, Vijayawada represents the Associate.

#### **Funding**

This MOU does not require any commitment of funds on either side.

#### Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year.

# **Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

(1) Principal, SRK Institute of Technology, Vijayawada

Chairman

(2) CEO of Sai Swarna Hyundai, Vijayawada

Member

(3) Head of the Department, MBA, SRKIT

Member

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

For SRK Institute of Technology

SRK INSTITUTE OF TECHNOLOG

Institution Name: SRK Institute of Technology

Institution Representative: Dr. M. Ekambaram

Naidu

Position: Principal

Address: SRK Institute of Technology

Enikepadu, Vijayawada- 521 108

Andhra Pradesh. Ph: 0866-2843839

Email: principalsrk@gmail.com

For Sai Swarna Hyundai

Associate Name: Sai Swarna Hyundai

Associate Representative: Dr.

Position: CEO

Address: Sai Swarna Hyundai,

Dr.no-128/13b, Ramavarappadu Ring, Beside HP petrol pump, Vijayawada, Andhra Pradesh

521108.

Ph: 95815 41234

SAPSWARNA HYUNDAEmail: ceo.saiswarnahyundai@gmail.com
(A Unit of Sai Swarna Automobiles Pvt. Ltd.)

Beside HP CNG Petrol Bunk, Ramavarappadu Ring, VIJAYAWADA - 521 108. Tel : 0866 -2844123. Fax : 0866 - 2844777, E-mail : saiswarnahyundai@gmail.com



# MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) entered on the 10th day of Aug 2018

By and Between

CADD Centre Training Services, Ameerpet, Hyderabad having its office at # 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza, Opp: Eenadu, Benz circle, Vijayawada- 520010 (hereinafter referred as "CADD Centre" for the sake of brevity) and represented by its Business Head, Mr. Jagadish Kumar Gajam (which expression shall mean and include its successors in office and assigns)

And .

SRK Institute of Technology, located in Vijayawada in the heart of Andhra Pradesh Capital Region Suburbs, is one of the pioneering professional institutes affiliated to JNTU Kakinada. Since its inception in 2007, SRKIT has been dedicated to impart quality education to professional students and to prepare students for innovations and leadership in a global competitive village. The Vision and Mission of SRK Institute of Technology is as follows:

Vision: To emerge quickly as a force to reckon with in our region for imparting quality engineering and technical education and aspire to earn eventually national and international recognition as a premier education institute with academic excellence.

#### Mission:

- The academy is devoted to academic distinction, research, scholarship and service.
- The Academy's hallmark is a cultural engagement that bridges theory with practice extends the learning process beyond the classroom and promotes student's growth and culture.
- To sustain intellectually challenging environment, which empowers the students to perform benchmarking on a continual basis for evolving the right culture in the institute. To develop efficient knowledge systems with emphasis on the problemsolving capabilities of the students.

**CADD Centre Training Services Private Limited** 

O ce:

Prathibha Technologies # 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza, Opp: Eenadu, Benz circle, Vijayawada-520010, A.P., India.

Phone:+91 - 90304 31333

Email:ap.vijayawadamgroad@caddcentre.com

SRK Institute of Technology



# Objectives of the Collaboration:

 To provide employable skills to civil engineering students during their course at the college.

To make the student aware of the latest tools and techniques at an affordable fee in order to keep them industry ready at the end of their course.

To maximize placement opportunities for the said students.

4. To build the confidence level of the student to face the challenges of the real time.

This Memorandum of Understanding is to conduct a Unique, Systematic and Employable Skills Development Program for the civil engineering students of the college towards achieving the objective of maximizing the employable opportunities for students of the college.

This Memorandum of Understanding states the terms and conditions under which the Trainings shall be conducted by CADD Centre at the College premises and lists herein the respective responsibilities of both parties.

# PREAMBLES:

For a student to be recruited by a good company, over and above the curriculum subject knowledge, he/she is expected to have following.

Strong Fundamentals in Civil Engineering Knowledge.

2. Engineering related Multiple Technical Skills - Develop skills that adds value.

Project Management & Operational excellence – Learn & Acquire the skills.

Communication & other soft skills.

While subject knowledge would be provided by the college, CADD Centre will equip the students with required industry specific technical, project management and people skills.

On one hand, thousands of unemployed engineering graduates are not finding suitable jobs, while on the other hand, Industry requires millions of young minds in all levels but unable to find the right candidates. This is because of the skill gap that exists between academic institutions and industry requirements. This skill gap is sought to be minimized for the students of the "college" by facilitating them to acquire the appropriate and relevant skills at the college itself.

Through this collaboration, CADD Centre will prepare the students of the "College" to be ready for industry by the time they enter the final semester and for this the students have to be nurtured and trained in different areas from the very beginning. Keeping in mind the academic program and the progressive skill development cycle in mind, the programs are spread across their semesters.

. CADD Centre Training Services Private Limited

O ce:

Prathibha Technologies

# 3rd floor, 301, Naga's Hafeez Plaza,

Opp: Eenadu, Benz circle, Vijayawada-

520010, A.P., India.

Phone:+91 - 90304 31333

Email:ap.vijayawadamgroad@caddcentre.cor

SRK Institute of Technology



#### **CADD Centre Shall Provide:**

- The required trainer and lab coordinators (if required) for the course/training program shall be provided.
- Comprehensive CADD Centre reference books to all students for each course as part of the course.
- At least two periodical assessments/tests on the progress of the students shall be conducted for students for further interest/improvements.
- A collaborative 'Certificate of Completion' to every students who successfully completes the training program.
- · Provide Permission to use CADD Centre logo as the Skill Development Partner.
- Organize Campus and off-campus interviews for the final year civil students based on the requirements for CADD Centre and its clients, Minimum 30% students will be placed in jobs depend upon the market requirement and also if necessary in CADD Centre Training Services as Technical Trainer/Marketing Manager which may suits to them. The recruitment process will be in this academic year 2018-19.
- The trained civil engineering students can use CADD Centre, strategically based on the need.
- CADD Centre will conduct Training Program @ of Rs. 5,500/- per each student for three software trainings conducted at college for 4<sup>th</sup> year students are Quantity takeoff (Building cost and estimation), Revit Architecture and STAAD-Pro.
- At the end of the course the student shall satisfy with the knowledge attained and shall be expressed by the student in feedback form

# The College Shall Provide:

- The required number of computer systems in the lab and other required infrastructure for the practice and its maintenance.
- The Classrooms with LCD projector for the theory classes.
- The Schedule with the classes for this training during normal hours of the college.
- The support to ensure, all students in a class, attends the training programs scheduled for them.
- Disciplinary support for the smooth conduct and timely completion of the entire course.

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**CADD Centre Training Services Private Limited** 

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O ce:

Prathibha Technologies # 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza, Opp: Eenadu, Benz circle, Vijayawada-520010, A.P, India.

Phone:+91 - 90304 31333

Email:ap.vijayawadamgroad@caddcentre.com



#### PARTICIPANTS:

The participants would be the Students from Civil branch 4th year on all required software training programs like Quantity takeoff (Building cost and estimation), Revit Architecture and STAAD-Pro which is effective from 16th Aug 2018 to till the programs ends. Number of students will be around 30 per batch.

# COURSE CONTENTS

CADD Centre in consultation with the College shall finalize the course contents for the skill development program.

## TIME SCHEDULE

The program(s) will be conducted during the college working hours. The students will be divided in to batches, depending on the total strength based on requirements.

#### LINK OFFICER

The Principal of the College shall appoint a Link Officer from respected department for the duration of the program, who shall liaise with CADD Centre and make the training process learner-friendly and effective. CADD Centre shall work in close relationship with the Link Officer, who in-turn shall keep a close touch with the students. In the event of any difference of opinion between CADD Centre and the Link Officer, the matter should be referred to the Principal of the College, whose decision thereon shall be final and binding on both the parties.

# **COURSE FEE & PAYMENT PATTERN**

The course fees per student for each course offered is decided and mutually agreed upon by both the parties. The College shall collect the course fee from the students and pay to CADD Centre.

Payments made in 2 attempts, half payment in a week of program starts and remaining half before finishing the program.

#### VALIDITY

This Memorandum of Understanding shall come into effect from 16th Aug 2018 and valid up to 30th Jul 2019.

Name: C

Designation:

PRESIDENT

Date:

For: CADD Centre Training \$

Name:

Designation: Centre Head

Date:

29/9/18

CADD Centre Training Services Private Limited

O ce:

Prathibha Technologies # 3<sup>rd</sup> floor, 301, Naga's Hafeez Plaza, Opp: Eenadu, Benz circle, Vijayawada-

520010, A.P, India.

Phone:+91 - 90304 31333

Email:ap.vijayawadamgroad@caddcentre.com

# **MEMORANDUM OF UNDERSTANDING**

Between

SRK INSTITUTE OF TECHNOLOGY

VIJAYAWADA-521108

and

NECX BUSINESS SOLUTIONS PRIVATE LIMITED

4TH FLOOR, LUMBINI JEWEL MALL

ROAD NO. 2, BANJARA HILLS,

HYDERABAD, Hyderabad, Telangana.

4<sup>th</sup> September 2018



# MEMORANDUM OF UNDESTANDING (MOU)

This MOU is between SRK Institute of Technology & NEcX Business Solutions Private Limited, Hyderabad to enrich the technical education, to jointly work for enhancing the quality of education imparted to students of Computer Science and Engineering discipline, to support Microsoft and other IT software services and for continuous interaction between Industry and Institution. This Memorandum of Understanding begins on this day of 4<sup>th</sup> September in the year 2018. This MOU is valid for a period of one year from the date of signing and will have to be renewed every year.

SRK Institute of Technology located at Enikepadu, Vijayawada, Krishna District, A.P., India is approved by AICTE, New Delhi and Govt. of A.P & affiliated to JNTU, Kakinada. NEcX Business Solutions Private Limited, Hyderabad, is a leading enterprise business software and information technology services company, providing IT Consulting, technology and outsourcing services. NEcX Business Solutions Private Limited offers Internships, Microsoft Support Services, Azure Cloud, Microsoft Edu-Cloud Training, Skill development with its office at 4TH FLOOR, 404, LUMBINI JEWEL MALL,ROAD NO 2, Banjara hills, Hyderabad, Telangana, 500034

#### **Terms & Conditions:**

#### 1. Nature of Relationship

- 1.1 This MOU is for collaboration between both parties, for mutual benefits, for many purposes set out in Annexure-I to enhance quality of the educational experience for students of the college.
- 1.2 This MOU shall be valid for 1 year from the date and each party shall be at full liberty to terminate the collaboration with a notice period of 3 months.
- 1.3 Both parties shall take reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed up on.
- 1.4 The Institute will have to bear all expenses such as providing infrastructure, network and internet access, food & accommodation for technical training and support team from NEcX Business Solutions Private Limited and other facilities required for the education and training.

#### 2. Mutual Obligation

- 2.1 This collaboration shall not be exclusive to both parties and shall not disallow each party from having similar collaboration with others. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner.
- 2.2 Each party shall respect the other's intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, without prior written approval. No party shall hold out as an agent or representative of the other or create any liability for the other. The parties shall indemnify the other for breach of this clause.

PRINCIPAL

SRK Institute of Technology ENIKEPADU, VIJAYAWADA-521 108.

**NEcX Business Solutions Private Limited** 



- 2.3 Each party shall meet the expenses between them as mutually agreed.
- 2.4 Both parties shall maintain confidentiality about any information, plans, discussions, strategies or any material which shall be deemed to be confidential and marketed accordingly.

#### 3. Limitations and Warranties

- 3.1 Each party shall ensure that the other is not put to any liability for any actions of the one party
- 3.2 Each party represents that they have the full power and authority to enter into this MOU in general.

#### 4. General

- 4.1 Both parties will designate a representative from its side who will be the primary point of contact on behalf of that party.
- 4.2 Both parties shall not use the name of the other in any advertisement or make any public announcement without the prior written approval of the other.
- 4.3 Both parties will be regularly in touch with each other and explore setting up/ development of, related research projects in the college / industry.
- 4.4 Any dispute under this MOU will be settled in Vijayawada by mutual discussions.

#### 5. Role of NEcX Business Solutions Private Limited

- 5.1 NEcX Business Solutions Private Limited, shall provide guidance and mentorship for a few batches of final year students of SRK Institute of Technology to carry out internships or the project work under the joint guidance either at NEcX campus or in the SRK Institute of Technology in Cloud based applications and Face recognition based on ML & Al.
- 5.2 NEcX Business Solutions Private Limited will guide from time to time in the activities of technical orientation conducted by SRK Institute of Technology by way of Guest Lectures, Technical Seminars, Workshops and other events for the benefit of the faculty and students in particular to Microsoft Azure, Edu cloud and other Cloud based services.

5.3 NEcX Business Solutions Private Limited depute their executives to the college for internship and campus interviews, depending upon the necessity.

PRINCIPAL

SRK Institute of Technology ENIKEPADU, VIJAYAWADA-521 108.



5.4 NECX Business Solutions Private Limited delivers highly scalable, manageable, affordable and sophisticated IT tools and solutions for SME businesses to meet their specific niche requirements at reasonable and mutually agreed prices.

# 6. Role of SRK Institute of Technology

- 6.1 SRK Institute of Technology shall identify and depute one Dean / HOD as single point of contact for NEcX Business Solutions Private Limited activities at the institution.
- 6.2 SRK Institute of Technology shall provide the following infrastructure at its campus for the programs to be conducted by NEcX Business Solutions Private Limited
  - a. Computer Lab infrastructure with 50 seat capacity
  - b. LCD projector & screen, White board and other AV equipments
- 6.3 SRK Institute of Technology shall provide the services of faculty and students in any kind of IT related software applications development and can be retained with NEcX Business Solutions Private Limited as its sole property.

In witness whereof the parties have executed this MOU on this day of 4th September 2018.

For NEcX Business Solutions Private Limited

Authorised Signatory

Witness 1:

Witness 2:

Authorised Signatory

PRINCIPAL

For SRK Institute of Technology

SRK Institute of Technology

ENIKEPADU, VIJAYAWADA-521 108.





# ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION



# DASSAULT SYSTEMS 3D EXPERIENCE CENTRE



MEMORANDUM OF AGREEMENT

Institution Code: 20-KR)

# MEMORANDUM OF AGREEMENT BETWEEN

# ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION (First Party)

**AND** 

SRK INSTITUTE OF TECHNOLOGY (Second Party)



ಆಂದ್ರವದೆ है आन्ध्र प्रदेश ANDHRA PRADESH Denomination: 100 Purchased By:

K.ASHOK S/O.K.RAMADAS VIJAYAWADA

**SRK FOUNDATION ENIKEPADU** 

Stamp S. no

Sub Registrar

Ex. Offico Stamp Vendor SRO Patamata

# MEMORANDUM OF AGREEMENT

This Memorandum of Agreement (MoA) is entered into on 4th day of October, 2018:

Andhra Pradesh State Skill Development Corporation, a Section 8 Company registered under the Companies Act, 2013 having its Corporate Office at G&J Infra Building, 3rd Floor, D No.78/2, Near NH-5, Near Pathuru Road, Tadepalli, Guntur District, Andhra Pradesh represented by Executive Director-I (hereinafter referred to as "APSSDC" or First Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the First Part.

And

SRK Foundation an Educational Society, having its office at Enikepadu, NH-5, Vijayawada, Krishna District, Andhra Pradesh represented by Dr M. Ekambaram Naidu, Principal, SRK Institute of Technology (hereinafter referred to as Second Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the Second Part. mululla 1



# S.R.K. Institute of Technology

Approved by AICTE & Affiliated to JNT University, Kakinada

An ISO 9001:2008 Certified Institute

Ref:

Enikepadu, VIJAYAWADA-521 108. Telephone No.: 0866-2843839

Fax: 0866-2843536

E-mail: srktech@gmail.com

Date:

04-10-2018

To Sri T. Anil Kumar,

Executive Director, APSSDC. 3rd Floor; Infosight Building Service Road; NH-16, Near Pathooru Jn, Tadepalle, Vijayawada.

Sir,

Sub: Submission of MOA for Dassault Systems - Reg.

\*\*\*\*\*\*

As per your requirements, we are submitting the two sets of MOA for Dassault Systems Lab except the witness sign of our Management representative. My chairman and secretary are out of country at this movement, they will sign after coming to India or at the time of Inauguration of LAB.

Thanking you.

Best Regards

SRKARK INSTITUTE OF TECHNOLOGY Vijayawada

#### **WHEREAS**

- (a) APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State.
- (b) APSSDC has signed a Memorandum of Understanding (MoU) with Dassault Systems India Private Limited to set up a 3D-experience center (3D-EC) for skill development in the State of Andhra Pradesh in the domains of Aerospace, Automotive and Ship-building and also provide skill development/ training for estimated 1 Lakh students in various certification courses in the next three (3) years starting from academic year 2018-19.
- (c) In its endeavours to enhance the Employability Skills of Diploma/Under Graduate and Post Graduate course perusing students, the first party (APSSDC) has selected some of the leading Engineering Colleges for providing the infrastructural facilities additionally required for running the Skill Development programs. In this direction, through this MoA, the First party(APSSDC) intends to associate with SRK Institute of Technology to train different segments of students and Job seeking youth in systematic enhancement of Employability Skills towards gainful employment for students / Job seekers;
- (d) The Second Party having been into Educational services through its College by name << name of the college>> submitted a proposal to the first party, upon understanding the requirements and functions of proposed 3D-experience Centres (3D-EC). As the second party has intention and requirements as per criterion and agreed to provide services to the first party on the terms and conditions as set forth in this MoA.
- (e) In pursuance thereof, the parties have agreed to enter into this Agreement.

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#### A. PURPOSE:

The purpose of this MoA is to sort out the roles and responsibilities of both parties in establishing and managing 3D-Experience Center (3D-EC) for Diploma/ UG/ PG studying candidates in various Polytechnics/Engineering Colleges/University Campuses to enhance employability of students.

# ROLES AND RESPONSIBILITIES:

#### **B. FIRST PARTY**

## The APSSDC shall

- > select reputed engineering colleges/Universities through a stipulated procedure;
- provide a platform for registration of trainees online and mapping of institutions and students;
- identify and provide course curriculum to suit latest and future technologies;
- prepare over all calendar of programs and communicate to Second Party;
- organize Training Programs for all Diploma/ Under Graduate and Post Graduate students. The programs would be of nature, common core (for all students) and modular (elective in nature);
- depute required manpower to manage and co-ordinate Trainings in 3D-EC;
- ➤ Install requisite IT infrastructure as listed in Schedule -1 in the 3D-experience Centers (3D-EC) in the earmarked rooms by the second party;
- prepare operational guidelines for 3D-EC to be followed by both the parties;
- will take care of insurance and regular maintenance pertaining to Hardware provided;
- promote Research & Development and Innovation for existing Industries;

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- have right on any undefined business and activity that falls under purview of this MoA;
- > exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

## C. SECOND PARTY

#### The Academic Institution shall

- ▶ provide the building space in terms of Two (2) Computer Labs and One (1) E-Class room with a minimum seating capacity of 60 each room space at the College premises to the First Party for establishing the 3D-experience center allocated to the Second Party. The second party shall ensure adequate furniture, electrical fixtures and Power backup in the class rooms and labs;
- ➤ be responsible for ensuring proper physical security of the IT & other electronic items as per schedule-1. Towards security, the second party shall do necessary arrangements and ensure the security for the items;
- ensure internet connectivity of at least 150Mbps bandwidth;
- mobilize faculty and students of the college/institution for trainings and Certification;
- facilitate trainings for different segments namely students within campus, students from other colleges and job seeking youth and the college shall allow its students to attend programs, take assessments and interviews as per schedule communicated by first party;
- provide separate Toilets to the boys and girls, who undergone training at the 3D-experience Center;



- put necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories in the college;
- ➤ appoint a Centre Coordinator as Single point of contact person (SPOC) for all admin and programme related activities with the Second Party at the 3Dexperience Centre for smooth running of the 3D-EC;
- ➤ actively participate in the 3D-EC Programs, communicate feedback from the college and students, suggesting for betterment of 3D-EC programs towards maximizing reach;
- > arrange for common facilities of housekeeping, security, electrical supply, Drinking and usage water to the Toilets for the students;
- mark the daily attendance in the suggested mode (manual or bio metric or iris scan or so) by the SPOC of Second Party in coordination with 3D-EC Coordinator;
- facilitate in collecting the registration fee as communicated by the First Party, from the candidates provided by the Second Party;
- ensure that the software supplied by the first party should not be used other than for the training programs as mentioned in this MoA;
- ➤ follow Operational Guidelines as issued by first party from time to time in maintaining activities in 3D-EC.

## **Compliances:**

- **KPIs** Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and APSSDC.
- Monitoring: The activities of 3D-EC shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.

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- Management Information System: To submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by APSSDC.
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action if found to be:
  - Charging capitation fee or indulging in any other malpractice
  - Provided false data in their reports
  - Unable to achieve targets set by APSSDC/themselves in Proposals consistently
  - Any non-compliance with the terms and conditions of this Agreement

#### D Responsibilities of both the Parties

Both the Parties agree that:

- D.1. The Parties shall diligently perform their respective obligation under the Agreement as per the procedure set forth above.
- D.2. To get the evaluation of the programs done by third party for assessing the impact with respect to quality and quantitative placements.
- D.3. Neither Party shall share any Confidential Information with any other party. The sharing of such database by each other will be on trust that it will not be used by either Party for providing any kind of information to any third party.
- D.4. The Parties agree to use the Confidential Information only for the purposes of this Arrangement and only as permitted herein under this MoA.
- D.5. The 3D-EC shall exclusively be used for in program to be assigned by the First Party to Second Party.

### E: Ownership of Assets:

The Second Party irrevocably and unconditionally agrees that the assets provided by the First Party shall not be used for other purposes. The ownership of the IT infrastructure/assets shall lie with APSSDC whereas the second party, would be the custodian of the installed assets. 10/18 miles

#### F. Arbitration:

The Parties shall endeavour to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

#### G. Termination of MoA:

The first (APSSDC) party shall have the right to terminate this MoA without assigning any reasons by giving prior written notice of 60(Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this MoA by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any material breach of any of the material terms of this MoA by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this MoA to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. Should such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the MoA forthwith.

## H. Representations and Warranties by the Parties

In addition to the above, the Parties hereto represent and warrants to other Parties as under:

- a) That it is duly organized and validly existing under the laws of the jurisdiction in which it was incorporated and has the necessary corporate power and authority under applicable Laws to carry on its business and or perform its functions.
- b) That this MoA

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- I. is within its powers and has been duly authorized by it; and
- II. does not conflict in any material respect with any law or regulation or its constitutional documents or any document binding on it and that it has obtained all necessary consents for the performance by it under this MoA.
- c) That all information set forth in this MoA is true and correct and is not misleading in letter and spirit.

#### I. PERIOD OF VALIDITY:

This MoA shall become effective from the date hereof and shall be in force for a period of **three years**, unless terminated by mutual consent of the parties.

#### J. LIMITATION OF LIABILITY

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressively disclaimed.

#### K. NOTICES:

Unless otherwise provided herein, all notices or other communications under or in connection with this MoA shall be in English, will be issued in writing and shall be signed by the authorized representative of the issuing / serving Party and may be sent by personal delivery or post or courier or facsimile to the address given above. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, three days after being deposited in the post and if sent by courier, two days after being deposited with the courier.

#### L. COMMUNICATIONS AND PUBLICITY:

The Second Party shall ensure that the name and logo of the first party should appear in all publication material. The Second Party shall ensure that the sign board depicting the name of the First Party be affixed outside the college. The Parties shall consult and agree on all and any intended communications, publications, presentations and documentations relating to this Arrangement/ MoA(jointly the "Communication(s)") in advance prior to the intended release. If a MoA cannot be reached, a Party shall have the right to disclaim endorsement and/or dissociate itself

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from that Communication(s). No party shall use logo/trade mark etc. of each of the parties without obtaining its prior written concurrence to that effect.

## M. IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:

<u>AMENDMENT:</u> Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all parties, prior to any changes being performed but all rights reserved by First Party can change any point of time needed.

INFORMATION OWNERSHIP: All information provided by First Party shall only be utilized for conducting training and placement assistance and First Party holds no ownership over the content prepared by Second party. First Party will in no way share or distribute any information received with other public or private agencies, organizations, and individuals.

<u>PARTICIPATION IN SIMILAR ACTIVITIES:</u> This instrument in no way restricts First Party from participating in similar activities with other public or private agencies, organizations, and individuals.

NON-FUND OBLIGATING DOCUMENT: This instrument is neither a fiscal nor a funds obligation document.

<u>ESTABLISHMENT OF RESPONSIBILITY:</u> This MoA is not intended to, and not create any right benefit or trust responsibility, substantive or procedural, enforceable at law, by a party against First Party or Second Party.

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The parties hereto have executed this agreement as of the last written date below.

For Andhra Pradesh State Skill Development Corporation

T. Anil Kumar Executive Director - I

Andhra Pradesh State Skill Development Corporation
WiDapis of Skill Development,
Entrepreneurship & Innovation
Govt. of A.P. Vijayawada, A.P.

For SRK Institute of Technology

Dr M. Ekambaram Naidu Principal, SRK Institute of Technology

With sta SRK INSTITUTE OF TECHNOLOGY
Witness:
For SRK INSTITUTE OF TECHNOLOGY

Sri B. S. SriKrishnacherARY.
Secretary
SRK Institute of Technology
(with stamp)

## Schedule - I

## <u>Infrastructure</u>

Item	Product Specifications	Qty
Make & Model	HP Make – Z Book 15U G4	
Processor	Intel Core i5-7200U Processor	B min 64gb/s D Display  hbo pack it Nic Card  internal
Chip set	Integrated Chipset	
RAM	16 GB (1x16GB) DDR4 nECC Memory	
HDD	1TB SATA HDD	
Graphic Card	Dedicated Graphics with 2 GB min 64gb/s memory Bandwidth	
Display	HP LCD 15.6" Full HD LED Display	
Display Resolution	1900x1080 Full HD Pixel	
ODD	No Optical Drive	
Keyboard & Mouse	HP Keyboard and Mouse Combo pack	
Security	cable with suitable Lock	
Network Interface	Integrated 10/100/1000 Gigabit Nic Card	
Wi-Fi	Dual Band 802.11a/b/g/n/ac	
Display Port	DP port with 4k resolution	
VGA Port	VGA port with HD audio with internal speakers	
Ports	USB 3.0 – 3 nos, RJ 45	
Power	3 cell Li-ion with Fast Charge, 65W Power Adapter	
Operating System	Windows 10 Professional	
Warranty	Three Years Warranty	

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#### MEMORANDUM OF UNDERSTANDING

between

#### SRK INSTITUTE OF TECHNOLOGY (SRKIT)

and

gcGEMS – GC German Center for Engineering and Management Studies UG Aachen and

European Center for Mechatronics APS GmbH Aachen

This Memorandum of Understanding ('MOU") is executed on the 15thday ofFebruary 2019, between:

SRK INSTITUTE OF TECHNOLOGY (SRKIT) having its principal address at Enikepadu, Vijayawada, Krishna Dt – 521108, AP, India.(hereinafter referred to as "INDIAN UNIVERSITY", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the FIRST PARTY,

#### AND

GC German Center for Engineering and Management Studies , having its principal address at Kapuzinergraben 38, Aachen 52062 Germany (hereinafter referred to as "GEMS", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the SECOND PARTY,

AND

European Center for Mechatronics APS GmbH Aachen, having its principal address atvaalserstrasse 460, 52072 Aachen, Germany (hereinafter referred to as "APS", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the THIRD PARTY,

APS and GEMS collectively referred as European Center for Mechatronics and Manufacturing. (hereinafter referred to as "ECMM", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns)

INDIAN UNIVERSITY and ECMMare individually referred to as "Party" and collectively as the "Parties".

#### WHEREAS:

A. INDIAN UNIVERSITY is conducting academic courses (B.Tech, M.Tech., MBA) to students and management courses to professionals inreputed institutions, organizations and individuals in order to train management skills.

- B. GEMS is supporting international research, trainings and academic programs between Germany and India
- C. APS is actively supporting conceptual research, industrial research and academic programs in Germany and globally.
- D. INDIAN UNIVERSITY, GEMS and APSintend to collaborate by entering into an MOU as part of establishing the "European Center for Mechatronics and Manufacturing", in its academic and research part as "Advanced Robotics Labs at Academia": here in after mentioned as "ARC"

In pursuance of the aforesaid, the Parties hereto wish to record under this MOU, the terms of their mutual understanding in order to establish a framework for initiating innovative models of industry based and cutting edge technical education.

NOW THE PARTIES HERETO AGREE AS UNDER:

#### ARTICLE 1: SCOPE OF THE MOU

- 1.1 The objective of this MOU is to set out the scope within which INDIAN UNIVERSITY, GEMS and APSwill jointly explore and work towards achieving the objectives and matters described in this MOU. Each Party shall have the right, in its sole discretion, to determine how it will fulfill its obligations hereunder.
  - ECMM is co-funding the INDIAN UNIVERSITY for establishing the ARC lab and student trainings along with industry partners and government partners.
  - · ECMM is providing knowledge transfer, training and industrial connect
  - ECMM is executing the faculty training and student training in cooperation with INDIAN UNIVERSITY and Andhra Pradesh Skill Development Corporation (APSSDC)
  - ECMM will be providing the course content and execution plan in consultation with APSSDC
  - INDIAN UNIVERSITY is a partner to be part of establishing the Indo-European cluster for Mechatronics and Manufacturing
  - INDIAN UNIVERSITY to be resource partner in India for ECMM for mutually agreed programs by providing two faculties for this process of ARC labs
  - INDIAN UNIVERSITY is assigning the minimum 2 faculties for executing this program in India.
  - INDIAN UNIVERSITY will be mobilizing the students and organizing the infrastructure recommended by the ECMM and APSSDC
  - Conduct Mechatronics and Manufacturing courses and lab work
  - Exchange of researchers and students
  - To apply and manage international research projects with Indian and German companies/organizations.
  - Establish of a common research location/representation for transnational research projectsbetween German and Indian partners in Andhra Pradesh

- Collaborate for dissemination of knowledge on cutting edge technologies to faculty and research programs
- GEMS will be the organizing body for the process of this cooperation activity
- 1.2 If INDIAN UNIVERSITY, GEMS and APSmutually agree to pursue any specific objectives and undertakings, the terms and conditions for pursuing such objectives shall be documented on a case-to-case basis.

#### **ARTICLE 2: ADVISORY GROUP**

- 2.1 An "advisory board" is proposed in order to keep up with the rapidly changing trends in technology and academic requirements and to review the working and progress of the collaboration activities.
- 2.2 The boardconsists of one member from INDIAN UNIVERSITY, GEMS and APS and accomplished academic & industry representatives.
- 2.3 INDIAN UNIVERSITY, GEMS and APScan recommend the names of such representatives.
- 2.4 This board will meet on if neededat a mutually agreed location and will also discuss more frequently through email/electronic media as required to address the aspects related to the collaboration. Meeting are also possible with online conferences.

#### ARTICLE 3: COMMERCIAL TERMS

- 3.1 There are two commercial aspects involved in process of establishing the Advanced Robotic Controllabs and skill development process through training of students and faculty.
  - The process of lab establishment at the INDIAN UNIVERSITY funded 66.66 % by INDIAN UNIVERSITY AND 33.33% by GEMS and APS ECM.
    - INDIAN UNIVERSITY need to pay the 25% of their part of the payment prior to the MOU signing and remaining amount need be processed within 15 working days after the MOU signing.
  - Skill development aspect: Student training fund will be allocated as 45% by APSSDC (Andhra Pradesh Skill DevelopmentCorporation), 45% by ECM and 10% by student. Payment process terms with APSSDC defined in a separate agreement between APSSDC, APS ECM and Indian University.

With respect to the travel, accommodation and any other related expenses of the Indo-German faculties and students will be taken care by respective parties.

#### **ARTICLE 4: CONFIDENTIALITY**

Confidentiality - It is envisaged that the Parties or any members of their respective Groups or any of their respective Agents may from time to time disclose Confidential Information relating to its current or proposed business to each other. In consideration of such Confidential information being made available to all parties, the first party, the second party and the third party agree that any disclosure or dealings between the Parties will be subject to the terms and conditions of this Agreement. All Parties will treat and keep all Confidential Information confidential and will not, without the Disclosing Party's prior written consent, directly or indirectly communicate or disclose (whether in writing or orally or in any other manner) Confidential Information to any other person other than in accordance with the terms of this Agreement (for the avoidance of doubt, this will also prohibit discussing the same with any Disclosing Party Group employees other than those involved in connection with the Project).

- Nothing in this Agreement will constitute the creation of a partnership, joint venture or agency between the parties.
- Intellectual Property and Trademarks Both the parties will continue with their respective trademarks including that of any improvements or work done at its own cost for this AGREEMENT.

#### **ARTICLE 5: ANNOUNCEMENT**

From the date of signature, all parties, can announce the existence of this MoU. All the parties can submit the MoU for any regulatory or Government related purposes.

All parties can announce about the MoU on its' website of ECMM and INDIAN UNIVERSITY can mention the others as resource partner on its Masters and Research Programs conducted with the help of Industry Partners.

#### ARTICLE 6: TERM AND TERMINATION

This AGREEMENT will come into effect on the date of signature and will remain in force for three years until either of the two partiesserves a written notice to the other at their addresses mentioned as above by registered post of its intention to terminate the Agreement in which case it will terminate one month after the receipt of such a notification. The agreement can be renewed on expiry on mutually agreed terms and conditions.

Notwithstanding anything in this MoU, neither Party shall be liable to the other for any failure to achieve any of the objectives and undertakings herein.

However, commitments made by either party in respect of personnel hired, equipment ordered, for any industry research project under this MoU would be honored by respective parties.

#### **ARTICLE 7: MODIFICATIONS**

The AGREEMENT may be amended by mutual consent through an exchange of correspondence between the two Parties.

Such amendments come into existence only by a written agreement duly signed by persons authorized on behalf of each party.

#### **Signatures**

For SRK INSTITUTE OF TECHNOLOGY (SRKIT)

Mr. Boyapati Srinivasa Srikrishna

Secretary

Date: 15-02-2019

For ECMM

Mr. Vangapandu Venkata Nagaraju

Founder/President - GC German Center for Engineering and Management Studies

President Indian Affairs - European Center for Mechatronics APS GmbH

Date:15-02-2019

For ECMM

Dr. Till Quadflieg

Managing Director - European Center for Mechatronics APS GmbH

Date: 15-02-2019

For **ECMM** 

Dr. Christoph Greb

Managing Director - European Center for Mechatronics APS GmbH

Date: 15-02-2019

## **MEMORANDUM OF UNDERSTANDING**

Between

SRK INSTITUTE OF TECHNOLOGY,

ENIKEPADU, VIJAYAWADA-521 108, ANDHRA PRADESH.

And

SRI LAKSHMI GANAPATHI ENGG. WORKS,

INDUSTRIAL ESTATE, SULTANABAD, TENALI- 522202, ANDHRA PRADESH.

This AGREEMENT made and entered into on 04<sup>th</sup> day of April, 2019 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

SRI LAKSHMI GANAPATHI ENGG WORKS, An ISO 9001: 2015 QMS Certified Company, Kumar pumps, the undisputed leader, is the pioneer in the manufacturer of Pumps & Electric Motors in the country. A true frontrunner, the company has been at the forefront of performance for a successful span of over 4 decades., having its office at Industrial Estate, Sultanabad, Tenali- 522202, Andhra Pradesh. (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

#### Scope & Objectives

- To provide the opportunities to MBA Students of the Institution to do mini academic projects & internship in the associate.
- To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.
- To allow the MBA Students of the Institution to visit the Associate for acquiring practical knowledge.
- The Institution faculty organize the training programmes to the newly recruited employees of the associate.
- The senior faculty of the institution conduct development programmes for the existing employees of the company.
- Working closely with industry for establishing the desired skills as per its requirements and also with academia in order to enhance the quality of Management education.

#### Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Mr. K. Krishna Kumar, Director, SRI LAKSHMI GANAPATHI ENGG. WORKS, Industrial Estate, Sultanabad, Tenali represents the Associate.

#### **Funding**

This MOU does not require any commitment of funds on either side.

#### Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year.

#### **Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

(1) Principal, SRK Institute of Technology, Vijayawada

Chairman

(2) DIRECTOR, SLGEW

Member

(3) Head of the Department, MBA, SRKIT

Member

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

For SRK Institute of Technology

Institution Name: SRK Institute of Technology

ENIKEPADU. VIJAYAWADA

Institution Representative: Dr. M. Ekambaram

Tardin.K. IN

Position: Principal

Address: SRK Institute of Technology.

Enikepadu, Vijayawada 321 10

Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com

For SRI LAKSHMI GANAPATHI **ENGG.WORKS** 

Associate Name: Kumar Pumps & Motors

Associate Representative: Mr. K. Krishna Kumar

K/Coh!

Position: Director

Address: Kumar Pumps & Motors,

Industrial Estate, Sultanabad, Tenali -522202,

Andhra Pradesh. Ph: 94907 59548

Email: support@kumarpumps.co.in

## INDIRAA FOODS

KARMILINAGAR, GUNADALA, VIJAYAWADA, KRISHNA, AP-520004 GST: 37AFI0703L1ZK

#### **MEMORANDUM OF UNDERSTANDING**

Between

SRK INSTITUTE OF TECHNOLOGY,

ENIKEPADU, VIJAYAWADA-521108, ANDHRA PRADESH.

And

#### **INDIRAA FOODS**

#### KARMILINAGAR, GUNADALA, VIJAYAWADA, KRISHNA, AP-520004

This AGREEMENT made and entered into on 24th day of April, 2019 between the SRK Institute of Technology, Approved by AICTE & Affiliated to JNTU Kakinada, ISO 9001:2015 Certified Institution, Sponsored by SRK Foundation, located at Enikepadu, Vijayawada- 521 108 (hereinafter referred to as the "INSTITUTION" which expression shall where the contest so admits include its successors and permitted assigns) of one part

And

INDIRAA FOODS KARMILINAGAR, GUNADALA, VIJAYAWADA, KRISHNA, AP-520004 (hereinafter referred to as "ASSOCIATE" which expression shall where the contest so admits include its successors and permitted assigns) of the other part.

#### Scope

To allow the students of MBA & INTEGRATED MBA of the Institution to visit the Associate for acquiring practical knowledge.

To provide the opportunities to MBA & INTEGRATED MBA Students of the Institution to do mini academic projects & internship in the associate.

To provide campus placements to the students of the colleges if any suitable vacancies arise in the associate.

The Institution faculty organize the training programmes to the newly recruited employees of the associate.

#### Authorised officials to execute the MOU

Dr. M. Ekambaram Naidu, Principal, SRK Institute of Technology, Enikepadu, Vijayawada represents the Institution. Vishal Mandava MD, M/s INDIRAA FOODS represents the Associate.

#### **Funding**

This MOU does not require any commitment of funds on either side.

Duration



# INDIRAA FOODS

KARMILINAGAR, GUNADALA, VIJAYAWADA, KRISHNA, AP-520004 GST: 37AFI0703L1ZK

#### Duration

This MOU is at will and may be modified by mutual consent of authorized officials. MOU shall be effective from the date of signing and shall remain in force for a period of One year. It shall automatically be renewed for next one year until & unless discontinued by either party.

#### **Steering Committee**

The MOU Provisions for constitution of a steering committee with the following constitution with a view to operate the agreement quite meaningfully and successfully:

(1) Principal, SRK Institute of Technology, Vijayawada - Chairman

(2) MD of INDIRAA FOODS - Member

(3) Head of the Department, MBA, SRKIT - Member

IN WITNESS WHEREOF, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned.

For SRK Institute of Technology

Twe well and

Institution Name: SRK Institute of Technology

Institution Representative: Dr. M. Ekambaram

SRK INSTITUTE OF TECHNOLO Daidu ENKEPADU, VIJAYAWADA

Position: Principal

Address: SRK Institute of Technology,

Enikepadu, Vijayawada- 521 108,

Andhra Pradesh.

Ph: 0866-2843839

Email: principalsrk@gmail.com

ForINDIRAA FOODS

Associate Name: MD of INDIRAA FOODS

Associate Representative: Vishal Mandava

Position: MD

Address: KARMILINAGAR, GUNADALA, VIJAYAWADA, KRISHNA, AP-520004

Ph: 9010903333

Email: indiraafoods.ulavacharu@gmail.com

JSSa Certified Company